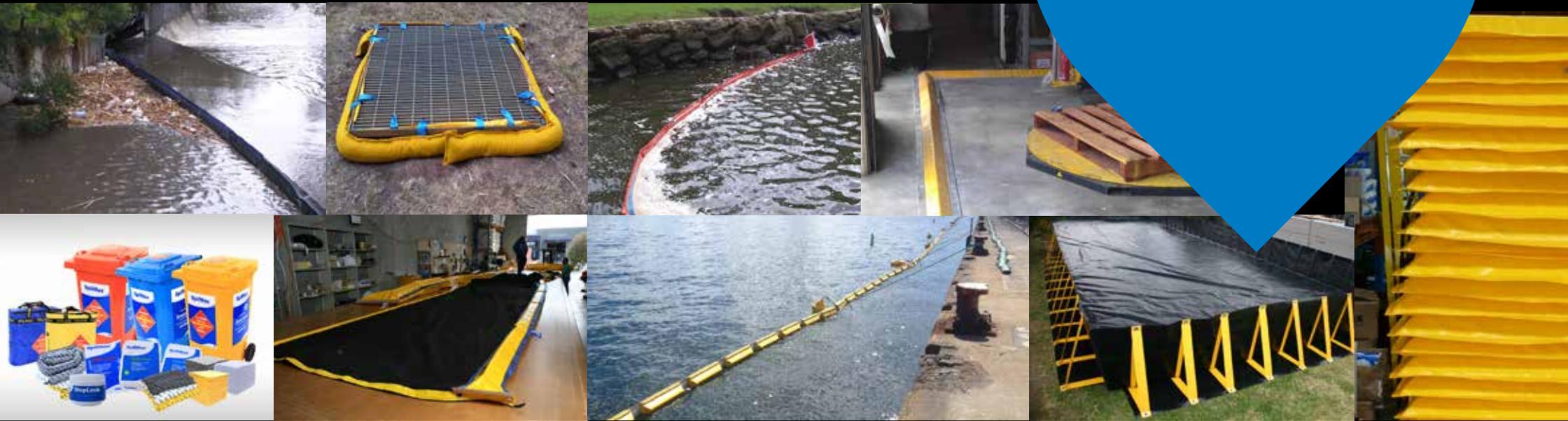


CHATOYER
environmental

**CAPABILITY
STATEMENT**



Protecting our waterways for all generations.

SPILL CONTROL & CONTAINMENT • STORMWATER MANAGEMENT • SILT & SEDIMENT CONTROL

Supplying the environmental compliance industry since 1996.

Chatoyer Environmental has been supplying the environmental compliance industry since 1996. Upon recognising the need for local manufacturing in 2009, we commenced fabrication. Our manufacturing facility located in Western Sydney, NSW, is equipped to produce and warehouse our range of environmental compliance products.

The product range we offer is aimed at protecting aquatic and stormwater systems. Chatoyer's purpose is deeply rooted in the idea of "Protecting our waterways for all generations." Chatoyer's range is related to that purpose.

Our products focus on three compliance categories:

- Spill Control & Containment (including Bunding)
- Silt & Sediment Control
- Stormwater Management





Floating curtains, baffles and various containment booms are examples of the most complex products we make. In producing these floating barriers we utilise a wide variety of materials and tools. The fact is, we produce over 30 other environmental compliance products using these common materials and components.

Our team has decades of experience manufacturing a wide range of products utilising the materials, specialised equipment and fabrication methods.

Manufacturing Capability

Our specialised facility can accommodate various assembly and fabrication requirements. This includes cutting, sewing and welding of a wide range of geotextiles, geomembranes, LDPE fabrics, foam and metals.

Equipment

- fabrication bench 22 metres x 4 metres
- high frequency (HF) vinyl welders
- thermal welders
- wedge welders
- industrial sewing machines
- assorted hand tools and air tooling

Materials

- geotextiles
- geomembranes
- foam
- rubber
- high strength webbing
- LDPE materials
- metals

High Quality Materials, Components and Workmanship

Product quality and reliability is extremely important to Chatoyer Environmental. With over 20 years experience selling and manufacturing environmental compliance products, we know all too well that no detail is too small. Products in our range have proven to be reliable. We use quality materials trusted by our design team. Products are fabricated by a knowledgeable and experienced production team.



Why Choose Chatoyer?

As an example of one of our greatest successes, let's look at a specific product Chatoyer is best known for. It's our superior Silt Curtains. Since 2009 we have produced over 80,000km of them for the Australian, New Zealand and Pacific markets. They are robust, reliable and of very high quality. Chatoyer has been called on to replace many failed Silt Curtains over the years.

Chatoyer is a respected brand. We manufacture reliable, trustworthy, good value products.

- respected brand
- highly skilled in-house design team
- specialised manufacturing capability for custom product development
- high quality, reliable products
- committed focus to customer service and satisfaction
- continuously evaluating and improving product designs and fabrication processes



Our team will manufacture products in accordance with your requirements.

Let's not limit ourselves. Our goal is to offer customers cost effective answers to environmental compliance problems. Whilst the majority of Chatoyer products are "standard design," our capabilities and capacity to design and build allow us to go beyond standard. With our expert technical team working with you, we ensure our products have the design integrity to meet your requirements – especially in marine environments.

Cross Selling Products

Customers often require multiple compliance products. Our range offers many options, therefore you can provide more coverage to your customers.



Supply chain partnership – what can we offer you?

Sales & Marketing Support

Our entire team works toward continuously developing resources for marketing. The Chatoyer sales team is available for reseller training - we will help you to understand the products and how to utilise marketing materials for your end user customers.

When you sell our products we want you to feel confident that you understand them and have what a customer needs in order to make a buying decision. Some of the basic support we offer includes:

- imagery and video resources
- spec sheets / brochures
- product training and guides
- presentation materials including case studies
- formal quotes with clear product details
- price list
- branding options on product

Client Focused Approach

- emphasis on product quality and continual innovation and improvement
- creative, collaborative approach that ensures the right outcome is achieved
- focus on your needs including price competitiveness, quality, fit for purpose product

Procurement and Order Preparation

- few restrictions on minimum order quantities
- consistent lead times
- drop shipping available
- freight dimensions and estimates supplied on request
- bulk order packaging and freight preparation
- container loading



Whatever your vision of partnership might be, we want to do our best to meet your expectations. When you partner with Chatoyer Environmental, you gain an entire team dedicated to customer satisfaction. Every aspect of business is supported by people that strive for excellence.

The logo consists of a blue teardrop shape pointing downwards, containing the text 'CHATOYER' in a bold, white, sans-serif font and 'environmental' in a white, lowercase, script font below it.

CHATOYER
environmental

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